

## ABOUT CLOUDATOR

### cloudator

- Over 100 employees
- Offices in nine countries, headquartered in Helsinki, Finland
- A leading technology consulting services and software organisation



## CHALLENGES

When Cloudator began to expand internationally, the company had to use various accounting agencies and outsourcing partners in the nine countries it operated in. Not only was this cumbersome and expensive, but the company soon realised its finance organisation wasn't running as effectively as it should be. It couldn't consolidate its numbers at month-end, and it was tricky to get the various accounting agencies and outsourcing partners aligned.

Cloudator quickly realised it needed a system that would consolidate the business applications it was using.

## WHY WORKDAY

### INDUSTRY-LEADING CUSTOMER SERVICE

When Cloudator reviewed the technology available to them, they could see Workday was way ahead of the competition. With a 98 per cent customer satisfaction rating, Workday customers clearly benefit from a superior experience that extends past their go-live date.

Jarko Uzal, Founder and CEO of Cloudator, says: "Workday customers are happy. I looked at the options open to us and became convinced that Workday was the only choice for a company like ours - despite being a small company."

## BENEFITS

With Workday, Cloudator gets a unified system - something that would be impossible to achieve with any other product. Jarko says: "Having a unified HR, financials and project management system provides us with significant value. We've got every employee in our organisation using Workday and everything is done within the system."

- Enhanced reporting, consolidations, and invoicing
- Increased usability, controls, and visibility
- 12 applications consolidated into one application

“ We are growing and expanding geographically at a fast pace. As we go into a new country, we adopt Workday immediately. Workday is part of our DNA.”

— Jarko Uzal, Founder and CEO, Cloudator

## WORKDAY APPLICATIONS



Human Capital Management



Financial Management



Professional Services Automation



Time Tracking



Learning



Recruitment



Expenses

## RESULTS

### ENHANCED REPORTING, CONSOLIDATIONS, AND INVOICING

Our innovative approach to transaction processing means Cloudator can view results on Workday immediately. With real-time reporting at its fingertips, management can easily provide financial data across its group of companies to all its stakeholders. And because of the application's self-service nature, executives can go into the system to access and analyse the numbers they're interested in.

The flexible reporting, transaction capabilities, and rich data set allows users to go from high-level reporting such as consolidated profit and loss statements and monthly diversity data, to transactional data such as the profitability of projects, utilisation rates, and average revenue per working hour.

"Because we have standard processes across the group, everything we need is always in place. The list of benefits we realise from using Workday is long. One example is that we can now do invoicing in a couple of hours and carry out a group consolidation across all countries in a couple of days. Previously, this took us up to 15 days. We now have visibility of everything on a daily basis." Jarko Uzal, Founder and CEO, Cloudator.

“ Workday Professional Services Automation gives us the tools to assign our talent to the most challenging projects, based on their availability and competencies. The talent information and the forecasted projects in Workday also show us the areas that we need to hire or train in going forward.”

—Jarko Uzal, Founder and CEO, Cloudator

### INCREASED USABILITY, CONTROLS, AND VISIBILITY

The easy-to-use and intuitive user interface across Workday has allowed all Cloudator employees to adopt the technology quickly and easily.

While they previously struggled with manual reporting, errors, and out-of-date data, these issues have been wiped away. Jarko adds: "We have visibility into our operations and we understand how our business is doing. We never had that before." What's more, all business processes now happen within Workday. This protects Cloudator from fraud and processing errors, and ensures operational and financial compliance.

### 12 APPLICATIONS CONSOLIDATED INTO ONE APPLICATION

Because Cloudator operates in various countries, the number of applications it was using began to pile up. With Workday, these have been condensed into one application - helping the company become more professional and productive while boosting customer and employee satisfaction.

Employees adopted Workday quickly without the need for training. The system made it easy for staff to find the information they need, when they need it - enhancing transparency. Plus, with fewer touchpoints, they can access the data much faster.

“ We continue to improve every day, every week, and every month. We're introducing new capabilities all the time. And while we could make enhancements before, it would only have been on one platform. Now, every improvement we make is across our whole group of companies and impacts every employee in all our countries.”

—Jarko Uzal, Founder and CEO, Cloudator



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