

Top Reasons to Switch to the Sweeter Suite

You selected your current financial management or cloud ERP solution to help you run your business and meet ambitious growth goals. But as your organization continues to grow and your processes mature, your cloud ERP suite can't keep up.

Are you planning to expand your operations globally or undertake a merger or acquisition? Are you facing more-stringent regulatory scrutiny or planning to go public? Does your finance team need to provide more-strategic planning and business insight?

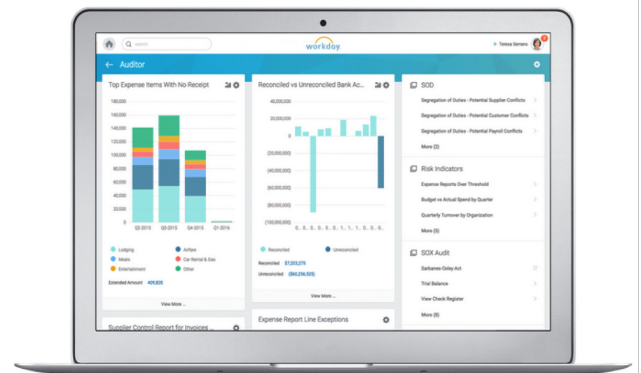
If the answer to any of these questions is yes, it's time to make the move to the sweeter suite: Workday. Learn the top reasons fast-growing businesses like yours are switching to Workday Financial Management—the only cloud-based suite that allows you to respond quickly to change.

- 1. No Hidden Costs**—Like many midmarket organizations, you probably don't have endless IT support to handle integration, scalability, expansion, or the functional requirements not addressed with your current solution. The last thing you need getting in the way of your growth objectives is additional “surprise” software purchases that were not exposed during your original contract negotiations.

With complete transparency about pricing, there are no hidden costs—you gain access to what was promised, go live when expected, and have access to support when you need it.

- 2. Confident Compliance**—It's critical for your business to understand the impact of regulatory requirements and changes and have an automated approach for transitioning. As your business grows, you can't afford to have an ERP system that exposes your company to risk. With legacy ERP systems, compliance is often an afterthought—a bolt-on solution with yet another security model.

With Workday, compliance has been reimagined and is built into the DNA of the system. Designed to meet requirements such as Sarbanes-Oxley, Workday includes always-on audit trails, auditor dashboards and reports, and self-documenting business processes to provide decision-makers and business leaders with confidence.



- 3. Make Better Decisions**—Does your cloud ERP or legacy system only offer basic dashboards and static reporting? Does it require a third-party (bolt-on) consolidation, reporting, or planning system? Now you can get instant access to all corners of your organization and empower decision-makers with real-time business insights they can act on.

Take action directly from reports and dashboards, or instantaneously drill down into transaction details without the constraint of predefined paths. With Workday Planning, users can create budgets and plans from up-to-date actuals in a collaborative spreadsheet environment, all secured within Workday—and all of which empowers your organization to be a true partner to the business.



- 4. One System, Unlimited Growth**—Now you can get the operating agility to support rapid yet controlled growth and incorporate changes due to acquisitions and divestitures, expansion into new markets, and reorganizations. Changes in Workday are easy to configure and manage by the business, eliminating dependence on IT or potential custom configurations.

With Workday, you can quickly create a set of books and records to support new business entities or add any number of new dimensions, and changes to the system are reflected instantly across the organization, business processes, and reporting.

“Workday has impacted the way our business operates, so much so that it now contributes to our strategy going forward as it relates to growth, expansion, and new opportunities for our clients and employees.”

—David Rae, CEO, Bill Gosling Outsourcing

- 5. 97 Percent Customer Satisfaction**—Workday achieved an industry-leading 97 percent customer satisfaction rating this year. The world's leading companies trust Workday as their preferred cloud suite because we are committed to delivering a superior customer experience that begins with the way we help companies evaluate Workday and continues through deployment and support. Add to this our community of customers that partner with us on designing enhancements, and the Workday customer experience just keeps getting better.



Ready to Make the Switch?

Visit workday.com/whyswitch to learn how Workday Financial Management can help your organization drive growth, simplify compliance, and make better decisions.



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