# Our customers achieve amazing results



Having the right systems and processes in place enables the Finance team to add value



#### **Chief Financial Officer**

- An implementation is an opportunity to ask: what is it we want from Finance in the future?
- Consider meeting both current and future needs
- Values alignment is important for a long-term relationship
- A genuine cloud solution means being up to date all the time and creates new ways of working
- Look for opportunities to create more time for what really matters for the Finance team



### **Global Finance Director**

- An accounting system must be able to scale to meet the needs of a growing business
- Continuous innovation (new releases) inspires confidence and trust
- User experience is a key consideration
- Mobility enhances take-up
- Taking the Finance team to another level is good for them and the business

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#### **Chief Financial Officer**

- Systems and processes must be highly scalable and efficient to facilitate growth
- There is a difference between data and information
- Making the lives of employees easier contributes to a happier and motivated workforce
- A self-service process means day to day activities can sit with the people who own them
- With processes sitting with the right owners, the Finance team can focus on value-add activities
- Greater efficiencies can accrue to the organisation when people focus on where they can create value
- Having one source of truth is very powerful for the organisation in general and CFO in particular



Empowering the Finance team and creating more time for the things that matter can create a multiplier effect for the business.