



WORKDAY BUSINESS MANAGEMENT SOLUTIONS INCLUDE:

Workday Financial Management

- Financial Accounting & Reporting
- Cash Management
- Management Reporting
- Business Plans

Workday Resource Management

- Supplier Accounts
- Procurement
- Employee Expenses
- Resource Tracking
- Payables

Workday Revenue Management

- Customer Accounts
- Receivables
- Invoicing

INTRODUCING WORKDAY BUSINESS MANAGEMENT SOLUTIONS

TRADITIONAL ENTERPRISE SOLUTIONS ARE BUILT AROUND ACCOUNTING, BUT WORKDAY IS DIFFERENT – DESIGNED FROM THE GROUND UP WITH THE MANAGEMENT OF YOUR BUSINESS IN MIND. WORKDAY PROVIDES RICH INFORMATION FOR ALL WORKERS IN THE ENTERPRISE, NOT JUST ACCOUNTING, ENABLING BETTER AND FASTER STRATEGIC DECISION MAKING BASED ON REAL-TIME ANALYSIS OF HOW YOUR BUSINESS IS PERFORMING.

Workday Financial Management™

Traditional accounting systems focused on reporting financial results to external parties, such as investors and regulators. Today's finance organization needs broader capabilities to address the new complexities of financial accounting; the increased responsibilities of business governance; and the accelerating demand for more and better management information by executives, managers, and knowledge workers. In addition, they need forward looking business planning and forecasting to establish goals and measure business performance. Workday combines a comprehensive set of accounting, business intelligence, and governance capabilities to satisfy both external and internal information requirements into a new, unique solution.

Workday Resource Management™

Companies rely on Workday Resource Management to easily manage the procurement, tracking, management, and accounting of all things, services, and rights the organization uses to support their workers and deliver value to customers. Capabilities include efficient management of supplier accounts, procurement of goods and services, comprehensive asset tracking, and complete accounting for assets, inventory and expenses.

Workday Revenue Management™

With Workday Revenue Management, organizations have the solution they need to accurately manage comprehensive customer account information and administer the order-to-cash process. With Workday, you can manage accounts receivable and capture multi-dimensional revenue information for comprehensive customer analytics.

Workday provides on-demand enterprise business services to companies of all sizes. Businesses harness the power of Workday's on-demand delivery model to drive faster time to benefit, seamless updates and upgrades, and cost savings traditional on-premise applications just can't touch. Workday addresses six core principles missing from today's enterprise applications:

Agility - Workday solutions adapt to your changing business initiatives in real-time, delivering the ability to update your organization's information, revise business processes, and configure workflow dynamically – all the while maintaining visibility to the state of the business before the changes were made.

Governance - Compliance standards are built into the core of Workday's solutions, rather than as an afterthought. Workday delivers a complete audit trail of every transaction in the system, tracking who made the change, what change was made, and when it was made – enabling support for segregation of duties and regulatory reporting.

Measurement - Leveraging an object management system that captures all types of business events in real time, to embedded business intelligence tools, Workday puts business performance measurement at the heart of its solutions.

Simplicity – Delivering a rich user experience, Workday leverages object-based navigation, rather than the confusing menus of traditional applications. Search, links, and tags are common methods of navigating both the Web and Workday – enabling every person in your organization to begin benefiting from Workday with little training.

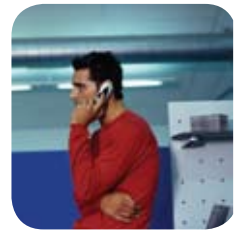
Integration - Natively leveraging industry standards, such as XML and Web services, Workday enables quick integration to support extensible business processing, such as for banking relationships or to other applications in your organization's technical ecosystem.

Global - Workday solutions are global at the core, supporting the accounting, tax, statutory, and management reporting needs of today's multinational organizations.

Performance – Business is about results. With built-in business intelligence, Workday solutions are as adept at measuring performance as they are at transaction processing and control. Workday reporting and in-line analytics give managers and workers access to meaningful information to fuel effective analysis, enable strategic decisions and provide the ability to take immediate action and get results.

“ I started Workday to bring a passion and customer focus back to the business of enterprise applications. ”

Dave Duffield
CEO & Chief Customer Advocate



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